

Indiana Economic Impact Form, Attachment C

Instructions

1. Complete lines 1 - 15 with the information requested about the company in the Attachment C worksheet. All companies desiring to do business with state agencies must complete an "Indiana Economic Impact" form (Attachment C). The collection and recognition of the information collected with the Indiana Economic Impact form places a strong emphasis on the economic impact a project will have on Indiana and its residents regardless of where a business is located. The collection of this information does not restrict any company or firm from doing business with the State.

2. Line 16: Enter total amount of this proposal, bid, or current contract.

This figure is the respondent's total cost proposal to the state as utilized when completing your Attachment A and A1 Forms.

3. Lines 18 and 21 measure the full-time equivalent (FTE) count of Indiana residents; this number will be auto-populated on Attachment C worksheet. Respondents shall populate the yellow-shaded cells in the FTE Details worksheet.

The state defines FTE as a measurement of an employee's productivity on a specific project or contract. An FTE of 1 would mean that there is one worker fully engaged on a project. If there are two employees each spending 1/2 of their working time on a project that would also equal 1 FTE.

Please populate the yellow-shaded cells in the FTE Details worksheet.

Respondents shall provide a job title for each of the FTE's proposed for The State of Indiana contract as well as the number of FTE that job title contributes to the total.

PROJECT MANAGER - 1 FTE

Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: 10 employees working on 4 contracts (1 of them being the State of Indiana contract) - each of the 10 employees would only count as 1/4 of an FTE or .25. Therefore, the total number of FTE's for this scenario would be 2.5.


INDIANA ECONOMIC IMPACT - PROPOSALS AND CONTRACTS

State Form 51778 (R4 / 1-06)
DEPARTMENT OF ADMINISTRATION
Approved by State Board of Accounts, 2006

This information is required by the Indiana Department of Administration for all contractors, vendors/suppliers to the State of Indiana (complete all 22 items).

1	Legal Name of firm:	Cura Hospitality, LLC
2	Address/City/State/Zip Code:	6000 Town Center Blvd (suite 120); Canonsburg, PA 15317-5841
3	Telephone #/Fax #/Website:	p: 724.416.7676; f: 724.416.7528; Website: https://curahospitality.com/
4	Federal Tax Identification Number:	26-2223480
5	State/Country of domicile/incorporation:	Delaware
6	Location of firm's headquarters or principal place of business:	Canonsburg, PA
7	Name of parent company or holding company (if applicable):	Ellior-NA, Inc
8	State/Country of domicile/incorporation of company listed in #7:	Delaware
9	Address of company listed in #7:	101 N. Tryon Street, Suite 525 Charlotte, North Carolina 28202
10	IN Department of Workforce Development (DWD) account number:	769995
11	IN Department of Revenue (DOR) account number:	165324805
12	Number of Indiana resident employees per most recently completed IRS Form W-2 distribution:	159
13	Total number of employees per most recently completed IRS Form W-2 distribution:	1712
14	Total amount of payroll paid to Indiana resident employees per most recently completed IRS Form W-2 distribution:	\$3,597,403.44
15	Total amount of payroll paid to all employees per the most recently completed IRS Form W-2 distribution:	\$74,704,932.07
16	Total amount of this proposal, bid, or current contract:	\$19,081,658

ACCOUNTING OF INDIANA RESIDENT EMPLOYEES

17	Prime Contractor Company Name:	Cura Hospitality, LLC			
18	Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:	52.40			
19	Subcontractor Company Name:	[REDACTED]			
20	Address/Contact Person/Telephone Number/Tax ID Number:	[REDACTED]			
21	Number of Full Time Equivalent (FTE) employees that are Indiana residents specifically for this proposal or contract:	1.05	1.00	0.55	0.14
22	Affirmation by authorized official:	I affirm under penalties of perjury that the foregoing representations are true to be the best of my knowledge and belief.			
	Signature:	[Signature: Trish Speltman]			
	Name of authorized official:	Trish Speltman			
	Title:	President			
	Date:	10/10/2024			

FTE DETAILS
Job Titles and Contributing FTE

- Populate the yellow-shaded cells; with all applicable job titles and the total FTE count.

- Respondents may insert additional rows to account for all job titles attributing to the total FTE count.

Please keep in mind that the only FTE's that should be included in this count are Indiana employees working on this contract ONLY. If there are 10 employees working on this contract but they are splitting their time with numerous other contracts as well, then these employees cannot be counted as 1 FTE. Instead, these employees should be counted as a fraction of an FTE. For example: The project length of the contract is 36 months. There are 10 employees working on the contract over the 36 month contract period. 5 employees are working solely on the project for 36 months. 3 employees are working equal time on 2 projects for 36 months. 2 employees are working solely on the project for 6 months.

The FTEs would be calculated as follows:

5 employees x 36 months (36 months working solely on this project) x 1 (time spent solely on this project) = 180 months / 36 months (length of contract) = 5 FTEs

3 employees x 36 months x .5 (splitting time equally between 2 projects) = 36 months / 24 months = 1.5 FTEs

2 employees x 6 months (6 months dedicated solely to this project) x 1 (time spent solely on this project) = 12 months / 36 months = .5 FTEs

Column Title Definitions:

Number of Employees = Number of employees working on this State contract.

Duration (In Months) = Amount of time that the employee(s) will spend on the State contract.

Time Spent (Percentage) = Percentage of time the employee(s) will be working on the contract.

Duration of Initial Contract Term (In Months) 48 *Number based on initial contract term

PRIME CONTRACTOR COMPANY - CURA				
EMPLOYEE JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Example: Project Managers				
Example: Project Coordinators				
Client Partnership Director	1	48	10%	0.10
Director of Dining Services/Asst Directors/Exec Chef	7	48	100.00%	7.00
Food Services Worker/Dietary Aide/Driver	23	48	100.00%	23.00
Diet Clerk/Supervisor	7	48	100.00%	7.00
Utility Worker	5	48	100.00%	5.00
Dining Room Server	9	48	100.00%	9.00
Offsite Registered Dietitians	1	48	40.00%	0.40
District Manager/VP	2	48	25.00%	0.50
HR/Recruiter	2	48	20.00%	0.40
TOTAL FTE COUNT				52.40

SUB CONTRACTOR COMPANY : [REDACTED]				MWF, Inc
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Owner	1	48	5%	0.05
Director of Purchasing	1	48	50%	0.50
Accounts Payable	1	48	50%	0.50
TOTAL FTE COUNT				1.05

SUB CONTRACTOR COMPANY : [REDACTED]				Gerber and Company
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
President	1	48	22%	0.22
Accountant	1	48	12%	0.12
General Manager	1	48	38%	0.38
sourcing/procurement	1	48	21%	0.21
Product Availability	1	48	7%	0.07
TOTAL FTE COUNT				1.00

SUB CONTRACTOR COMPANY : [REDACTED]				Acorn Distributors
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
Accounts Receivable	1	48	25%	0.25
Delivery Driver	1	48	5%	0.05
Warehouse Staff	1	48	25%	0.25
				0.00
				0.00
TOTAL FTE COUNT				0.55

SUB CONTRACTOR COMPANY : [REDACTED]				Schert Foodservice Equipment
JOB TITLE	Number of Employees	Duration (In Months)	Time Spent (Percentage)	NUMBER OF FTE
President	1	48	5%	0.05
Support Specialist	3	48	3%	0.09
				0.00
TOTAL FTE COUNT				0.14